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Sept 10, 1946

WILLIS

NURSERY COMPANY

OTTAWA, KANS.

OUR

Wholesale Prices

of BETTER

EVERGREENS

LIBRARY

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WILLIS' EVERGREENS SPECIMEN TREES

FOR FALL 1946 DELIVERY

September 10, 1946

You have more time to plant--We have more time to dig.

Every tree offered has received individual attention: Grown with plenty of space in and between rows, sheared by skilled workers for compactness and symmetry, frequently sprayed or dusted for health, and constantly cultivated all summer.

You can't buy better evergreens.

PRICES: Prices in this list cancel all previously published prices.

30 trees (any assortment)	0.100 rate
5 trees (any assortment)	0.10 rate
Less than 5 trees	0 each rate

All prices quoted are for stock at Ottawa, Kansas. Packing charged at cost, except in bulk truck or carlot shipments.

TERMS: All accounts due first of second month following date of invoice to firms of established credit. 2% discount for payment in 10 days from date of invoice. C.O.D. orders must be accompanied by one-fourth cash.

LABOR is still scarce so we will be limited in the amount of evergreen business we can handle this fall. We urge you to place your orders promptly to avoid disappointment.

WILLIS NURSERY CO. OTTAWA KANSAS

JUNIPER

	Each	Per 10	Per 100
Chinensis			
6-7 feet	7.00	65.00	600.00
5-6 feet	6.00	55.00	500.00
4-5 feet	5.00	45.00	400.00
Chinensis columnaris, Blue (Blue Columnar J.)			
6-7 Feet	7.50	70.00	650.00
5-6 feet	6.50	60.00	550.00
4-5 feet	4.80	44.00	400.00
3-4 feet	4.25	38.50	350.00
Chinensis columnaris, Green (Green Columnar J.)			
6-7 feet	7.50	70.00	650.00
5-6 feet	6.50	60.00	550.00
4-5 feet	4.80	44.00	400.00
Chinensis femina (Reeves J.)			
5-6 feet	6.00	55.00	500.00
4-5 feet	4.80	44.00	400.00
Chinensis mascula			
5-6 feet	6.00	55.00	500.00
4-5 feet	4.80	44.00	400.00
3-4 feet	4.25	38.50	350.00
Chinensis pfitzeriana, Hills Golden			
3-3½ feet	4.00	36.00	-----
Chinensis pfitzeriana, Staked Upright			
4-4½ feet	7.00	65.00	600.00
3½-4 feet	6.00	55.00	500.00
3-3½ feet	4.80	44.00	400.00
2½-3 feet	4.25	38.50	350.00
Chinensis Procumbens			
18-24 inches	2.75	25.00	225.00
15-18 inches	2.25	20.00	175.00
12-15 inches	1.75	15.50	135.00
Communis (Common J.)			
3-4 feet	3.65	33.00	300.00
2-3 feet	2.50	22.00	200.00
18-24 inches	1.80	16.50	150.00
Communis depress plumosa (Andorra J.)			
2-2½ feet	3.25	30.00	275.00
18-24 inches	2.75	25.00	225.00
15-18 inches	2.25	20.00	175.00
12-15 inches	1.75	15.50	135.00
Communis hibernica (Irish J.)			
5-6 feet	3.00	27.50	250.00
4-5 feet	2.75	24.00	215.00
3-4 feet	2.35	21.00	185.00
2-3 feet	2.00	17.50	160.00
Communis hibernica fastigiata (Narrow Irish J.)			
4-5 feet	3.25	30.00	275.00
3½-4 feet	3.00	27.50	225.00
3-3½ feet	2.50	22.00	190.00
2½-3 feet	2.25	20.00	175.00

JUNIPER

Each Per 10 Per 100

Excelsa stricta (Spiny Greek J.)

4-5 feet	- - - - -	6.00	55.00	500.00
3-4 feet	- - - - -	4.80	44.00	400.00
2 $\frac{1}{2}$ -3 feet	- - - - -	3.65	33.00	300.00
2-2 $\frac{1}{2}$ feet	- - - - -	2.85	26.50	240.00

Japonica

3 $\frac{1}{2}$ -4 feet	- - - - -	4.50	41.00	375.00
3-3 $\frac{1}{2}$ feet	- - - - -	3.75	35.00	325.00
2 $\frac{1}{2}$ -3 feet	- - - - -	3.25	30.00	275.00
2-2 $\frac{1}{2}$ feet	- - - - -	2.75	25.00	225.00
18-24 inches	- - - - -	2.25	20.00	175.00

Japonica, Upright (Irregular Upright, Light green whip cord foliage.)

5-6 feet	- - - - -	7.00	65.00	600.00
4-5 feet	- - - - -	6.00	55.00	500.00
3 $\frac{1}{2}$ -4 feet	- - - - -	4.80	44.00	400.00

Sabina (Savin Juniper)

2 $\frac{1}{2}$ -3 feet	- - - - -	3.65	33.00	300.00
2-2 $\frac{1}{2}$ feet	- - - - -	3.00	27.50	250.00
18-24 inches	- - - - -	2.50	22.50	200.00

Sabina tamariscifolia (Tamarix Savin J.)

2 $\frac{1}{2}$ -3 feet	- - - - -	3.75	35.00	325.00
2-2 $\frac{1}{2}$ feet	- - - - -	3.25	30.00	275.00
18-24 inches	- - - - -	2.75	25.00	225.00
15-18 inches	- - - - -	2.25	20.00	175.00

Sabina Von Eron (Van Eron's J.)

2 $\frac{1}{2}$ -3 feet	- - - - -	3.65	33.00	300.00
2-2 $\frac{1}{2}$ feet	- - - - -	3.00	27.50	250.00
18-24 inches	- - - - -	2.50	22.50	200.00
15-18 inches	- - - - -	2.25	20.00	175.00

Sabina Von Eron, Globes

2-2 $\frac{1}{2}$ feet	- - - - -	3.75	35.00	325.00
18-24 inches	- - - - -	3.25	30.00	275.00
15-18 inches	- - - - -	2.75	25.00	225.00
12-15 inches	- - - - -	2.35	21.00	190.00

Scopulorum (Colorado Silver J.) Selected seedlings, sheared.

5-6 feet	- - - - -	6.00	55.00	500.00
4-5 feet	- - - - -	4.80	44.00	400.00
3-4 feet	- - - - -	4.25	38.50	350.00

Scopulorum (Selected blue) Grafted

6-7 feet	- - - - -	7.50	70.00	650.00
5-6 feet	- - - - -	6.50	60.00	550.00

Scopulorum (Selected green) Grafted

6-7 feet	- - - - -	7.50	70.00	650.00
5-6 feet	- - - - -	6.50	60.00	550.00

WILLIS NURSERY COMPANY

OTTAWA, KANSAS

JUNIPER

	Each	Per 10	Per 100
Scopulorum, Chandlors			
5-6 feet - - - - -	6.50	60.00	550.00
4-5 feet - - - - -	5.50	50.00	450.00
3½-4 feet - - - - -	4.80	44.00	400.00
3-3½ feet - - - - -	4.25	38.50	350.00
2½-3 feet - - - - -	3.65	33.00	300.00
2-2½ feet - - - - -	3.00	27.50	250.00
Scopulorum columnaris			
4-5 feet - - - - -	5.50	50.00	450.00
3½-4 feet - - - - -	4.80	44.00	400.00
Scopulorum, Garce's, Globes			
18-24 inches - - - - -	3.25	30.00	275.00
15-18 inches - - - - -	2.75	25.00	225.00
Scopulorum, Hill's, Silver			
3½-4 feet - - - - -	4.80	44.00	400.00
3-3½ feet - - - - -	4.25	38.50	350.00
2½-3 feet - - - - -	3.65	33.00	300.00
2-2½ feet - - - - -	3.00	27.50	250.00
Scopulorum, Crawford. One of our own selections			
that we consider so much superior to many			
now on the market that we have been graft-			
ing it for a number of years. It has			
feathery, silvery-blue foliage and very			
compact pyramidal habit of growth. Requires			
very little shearing to keep within bounds.			
Blight resistant.			
5-6 feet - - - - -	6.50	60.00	550.00
Scopulorum horizontalis			
5-6 feet - - - - -	6.50	60.00	550.00
4-5 feet - - - - -	5.50	50.00	450.00
Scopulorum, Banyon's			
5-6 feet - - - - -	6.50	60.00	550.00
Scopulorum, Marshalls			
6-7 feet - - - - -	7.50	70.00	650.00
5-6 feet - - - - -	6.50	60.00	550.00
4-5 feet - - - - -	5.50	50.00	450.00
3½-4 feet - - - - -	4.80	44.00	400.00
3-3½ feet - - - - -	4.25	38.50	350.00
2½-3 feet - - - - -	3.65	33.00	300.00
Scopulorum, Pathfinder			
5-6 feet - - - - -	6.50	60.00	550.00
4-5 feet - - - - -	5.50	50.00	450.00
3½-4 feet - - - - -	4.80	44.00	400.00
3-3½ feet - - - - -	4.25	38.50	350.00
Virginiana (Red Cedar)			
5-6 feet - - - - -	6.00	55.00	500.00
4-5 feet - - - - -	4.80	44.00	400.00
3-4 feet - - - - -	3.65	33.00	300.00

JUNIFER

Each Per 10 Per 100

Virginalis, Dark Green (Bush J.)

4-5 feet - - - - -	5.50	50.00	450.00
3½-4 feet - - - - -	4.25	53.50	550.00
3-3½ feet - - - - -	3.65	33.00	500.00
2½-3 feet - - - - -	3.00	27.50	250.00
2-2½ feet - - - - -	2.50	22.50	200.00

Virginalis, Light Green (Bush J.)

3-3½ feet - - - - -	3.65	33.00	500.00
2½-3 feet - - - - -	3.00	27.50	250.00
2-2½ feet - - - - -	2.50	22.50	200.00
18-24 inches - - - - -	2.25	20.00	175.00

Virginiana, Blue Rapids. Also sometimes called Kovins Blue.

The foliage has a bluish cast and the tree is a vigorous grower. Pyramidal habit, blight resistant. We strongly recommend this variety.

6-7 feet - - - - -	7.50	70.00	650.00
5-6 feet - - - - -	6.50	60.00	550.00
4-5 feet - - - - -	5.50	50.00	450.00
3-4 feet - - - - -	4.25	38.50	350.00
2-3 feet - - - - -	3.00	27.50	250.00

Virginiana burki (Burk J.)

4-5 feet - - - - -	6.50	60.00	550.00
3½-4 feet - - - - -	5.50	50.00	450.00
3-3½ feet - - - - -	5.00	45.00	400.00
2½-3 feet - - - - -	4.25	38.50	350.00
2-2½ feet - - - - -	3.65	33.00	300.00

Virginiana canaerti (Canaert J.)

6-7 feet - - - - -	8.00	75.00	700.00
5-6 feet - - - - -	7.00	65.00	600.00
4-5 feet - - - - -	6.00	55.00	500.00
3½-4 feet - - - - -	5.50	50.00	450.00
3-3½ feet - - - - -	4.80	44.00	400.00
2½-3 feet - - - - -	4.25	38.50	350.00
2-2½ feet - - - - -	3.65	33.00	300.00

Virginiana cupressifolia (Cypress J.)

3½-4 feet - - - - -	5.50	50.00	450.00
3-3½ feet - - - - -	4.80	44.00	400.00
2½-3 feet - - - - -	4.25	38.50	350.00
2-2½ feet - - - - -	3.65	33.00	300.00

Virginiana elegantissima (Goldtip Red Cedar)

5-6 feet - - - - -	6.00	55.00	500.00
4-5 feet - - - - -	4.80	44.00	400.00

Virginiana glauca (Silver Red Cedar)

2-2½ feet - - - - -	3.65	33.00	300.00
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WILLIS NURSERY COMPANY.

OTTAWA, KANSAS

JUNIPER

	Each	Per 10	Per 100
Virginiana heterolepis (Heterolepis J.) - This is one of the very best upright pyramidal Junipers. It has a refined dark-green foliage that holds its color during the winter and becomes denser with age. Retains its lower branches very well even when transplanted. This tree shapes up well and very little shearing is required to keep it symmetrical.			
6-7 feet	7.50	70.00	650.00
4-5 feet	5.50	50.00	450.00
3-4 feet	4.25	38.50	350.00

Virginiana pendula (Weeping Red Cedar)			
6-7 feet	7.50	70.00	650.00

Virginiana hillii (Hill's Dwarf J.)			
6-7 feet	7.50	70.00	650.00
3-4 feet	4.25	38.50	350.00

Virginiana schottii (Schott J.)			
6-7 feet	8.00	75.00	700.00
5-6 feet	7.00	65.00	600.00
4-5 feet	6.00	55.00	500.00
3½-4 feet	4.80	44.00	400.00
3-3½ feet	4.25	38.50	350.00

PINES

Montana mugho (Mugho Pine)			
2½-3 feet	3.75	35.00	325.00
2-2½ feet	3.25	30.00	275.00

Nigra (Austrian Pine)			
5-6 feet	6.00	55.00	500.00
4-5 feet	4.80	44.00	400.00
3-4 feet	3.65	33.00	300.00
2-3 feet	2.75	25.00	225.00

Ponderosa (Western Yellow Pine)			
4-5 feet	5.00	45.00	400.00
3-4 feet	3.65	33.00	300.00
2-3 feet	2.75	25.00	225.00

Sylvestris (Scotch Pine)			
6-8 feet	7.00	65.00	600.00
5-6 feet	5.50	50.00	450.00
4-5 feet	3.65	33.00	300.00
3-4 feet	5.00	27.50	250.00

ARBOR VITAE

Thuja Orientalis (Chinese Arbor Vitae)			
5-6 feet	3.65	33.00	300.00
4-5 feet	3.00	27.50	250.00
3-4 feet	2.25	20.00	175.00
2-3 feet	1.55	14.00	125.00
18-24 inches	1.25	11.00	100.00

JUNIPER

Each Per 10 Per 100

ARBOR VITAE (CONT.)

Thuja Or. Aurea nana (Berckmann's Golden Arbor Vitae)

These trees are all well grown specimens, well shaped and grown with plenty of breadth, not to be compared with slender trees of the same height.

3½-4 feet	- - - - -	5.50	50.00	450.00
3-3½ feet	- - - - -	4.25	38.50	350.00
2½-3 feet	- - - - -	3.25	30.00	275.00
2-2½ feet	- - - - -	2.50	22.50	200.00
18-24 inches	- - - - -	2.00	18.00	165.00

Thuja Or. bonita

18-24 inches	- - - - -	1.85	16.50	150.00
15-18 inches	- - - - -	1.25	11.00	100.00

Thuja Or. Excelsa

5-6 feet	- - - - -	4.25	38.50	350.00
4-5 feet	- - - - -	3.65	33.00	300.00
3-4 feet	- - - - -	2.75	25.00	225.00
2-3 feet	- - - - -	2.25	20.00	175.00

Thuja Or. Holmans

5-6 feet	- - - - -	5.50	50.00	450.00
4-5 feet	- - - - -	4.25	38.50	350.00

OTTAWA, KANSAS

WILLIS MURPHY COMPANY